

# ATLAS INDUSTRIES

CASE STUDY FOR 90-120 TPH  
COUNTER FLOW ASPHALT PLANT – MOBILE  
IVORY COAST



# CLIENT REQUIREMENT

The customer is a road contractor from Ivory Coast.

When they got in contact with us they were negotiating for different capacity of asphalt plants.

Their primary requirement was for a big portable asphalt plant and bitumen sprayers.

We gave them quote for our 90-120 tph model with single drum. Then we started negotiating for counterflow models also. Explained to customer as to why the counterflow plant is better than the regular single drum plant.

The question was mobility which was also taken care with counter flow plant.



## SOLUTION OFFERED

After many days and going through different options, the customer decided to visit India and see for himself our factory and products. It was I believe the best decision because it got things very much clear.

We went to a installed double drum asphalt plant and it helped customer understand the product that he was looking to buy.

Customer finalizes on a fully mobile asphalt plant – counterflow type. Single 20 tons tank was sufficient for his use. A 2 tons GOB hopper was supplied. Generator was also arranged from India so that full package arrived at site without any hassles on the part of customer.



# INSTALLATION & COMMISSIONING

Atlas supported the customer to get the plant installed and commissioned. We also arranged an operator to run his machine for few months and also train his local team for proper running of the machine.

Below are few pictures of the equipment after the installation.



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